

# FIDIC-GAMA 2017



## Conference on Infrastructure

7 - 10 May | Cape Town | South Africa

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### African Partnerships for Sustainable Growth

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**CJ VENTER**

**Establishing Win-Win Partnerships to Achieve Sustainable Development**



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# INTRODUCTION

- **Sustainable infrastructure development ...**

  - ... researched, discussed & deliberated

  - ... low levels of development penetration still persist in Africa

  - ... not achieved through singular approach or entity

- **It is time to **kick into action** ...**

  - ... considering ALL technical, social, environmental, financial and institutional concerns to address Africa's overall infrastructure and developmental backlog



# IMPACT ON SUSTAINABLE DEVELOPMENT

- **Africa infrastructure review**
  - Infrastructure development contribute to >50% of recent growth
  - Funding requirement of \$90bn/a; shortfall of \$50bn/a
  - Institutional, regulatory & administrative reforms at <50%
- **Developmental agenda**
  - Ensure developmental efforts target optimized and sustained impact
  - 17 Sustainable Development Goals (SDG) – Sept 25<sup>th</sup>, 2015
- **Development finance and investment**
  - Absence of a pipeline of well-prepared bankable projects
  - Responsible investment practices – environ, social & corporate governance
- **Consulting engineering industry**
  - Rapid consolidating of international consulting industry
  - Local industry fragmented – cultures, political/legal, capabilities & indigenisation requirements



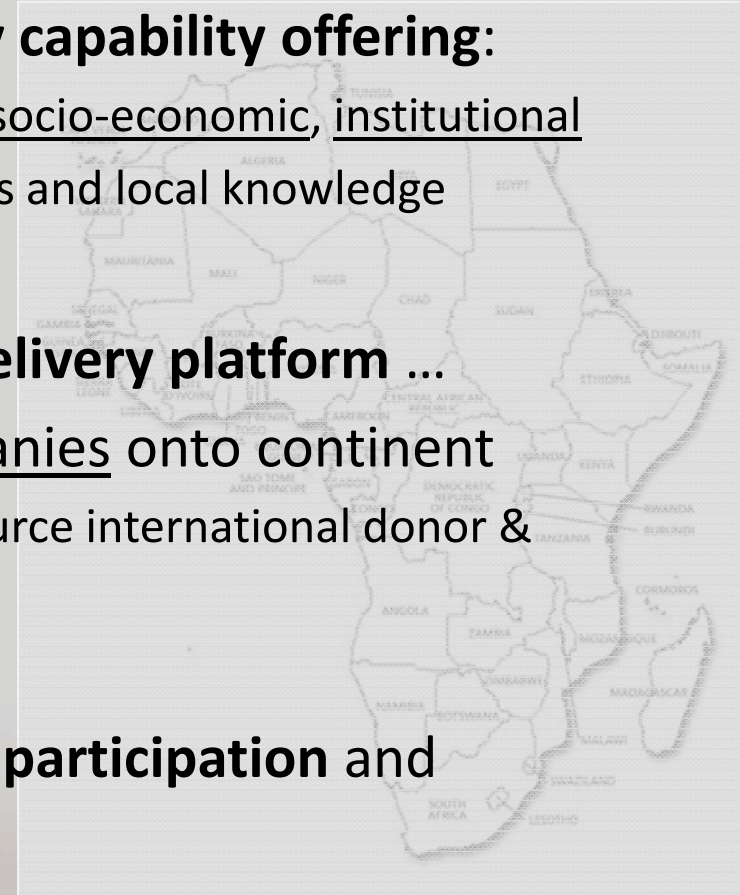
# GAMA POSITION & RESPONSE

- GAMA members predominantly technical ... but **1<sup>st</sup> hand knowledge of local development challenges**
- Long term sustainability of consulting industry on the continent under threat ... mainly due to fragmentation
  - Negative impact on sustainable infrastructure development
- Consider **proactive approach to partnering** and alternative regional delivery models
  - International firms and donors seeking local partners & increased local participation
  - Local social, environmental & technical solutions; preferably multi-country



# ALTERNATIVE PARTNERSHIP CONSIDERATION

- Consider a regional **multi-disciplinary capability offering**:
  - Technical PLUS financial, environmental, socio-economic, institutional
  - Complimentary to “GAMA” technical skills and local knowledge
- GAMA members – **local & regional delivery platform ...**
  - ... partner with multi-national companies onto continent
    - Expertise and corporate references to source international donor & development finance
- A deliberate focus on **local economic participation** and empowerment
  - Local indigenization requirements
  - Skills transfer







# INFRASTRUCTURE PARTNERSHIP OFFERING ...

a combination of  
international, regional &  
local capabilities

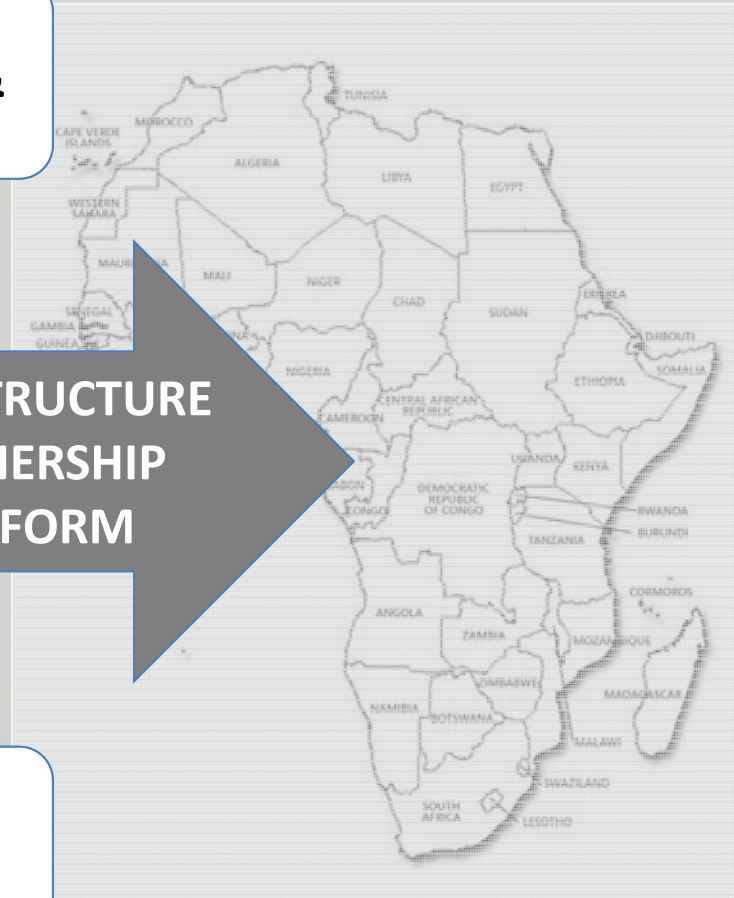
value creation and due  
reward through  
calculated risk sharing

infrastructure  
development solutions  
... alt delivery models

pipeline of bankable  
projects ... dev finance  
institutions

development impact to  
improve the lives of  
people

INFRASTRUCTURE  
PARTNERSHIP  
PLATFORM



... Win – Win PARTNERSHIPS

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**Thank you.**



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